

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 09231 01 OF 02 230853Z
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----085482 230902Z /10

R 230829Z MAY 78
FM AMEMBASSY TOKYO
TO AMCONSUL SYDNEY
INFO SECSTATE WASHDC 8139
USDOC/USTS WASHDC

UNCLAS SECTION 01 OF 02 TOKYO 09231

E.O.11652: N/A
TAGS: ETRD
SUBJECT: WENTWORTH HOTEL SLIDE PRESENTATION

RE: SYDNEY CABLES 1150, 0995, 0793, 0682; TOKYO 06280
AND TYO/SYD TELECON 5/12

USTS/TOKYO DOES NOT FEEL TOTALLY COMFORTABLE WITH THE WAY THIS PROJECT IS DEVELOPING, SO PLS HOLD OFF ON ANY COMMITMENTS FOR NOW. WHAT SEEMED TO BE A RELATIVELY SIMPLE AND REASONABLE PROPOSAL AT THE TIME OF OUR ORIGINAL DISCUSSION HAS GROWN INTO A MAJOR PROJECT. PLS CONSIDER THE FOLLOWING:

1. OUR VERBAL AUTHORIZATION TO PROCEED WITH THIS PROJECT WAS MADE ON THE UNDERSTANDING THAT ALL OR ALMOST ALL OF THE FUNDS REMAINING FROM THE RECENT VISIT USA PROMOTION BELONGED TO THE VISIT USA COMMITTEE AND NOT REPEAT NOT TO USTS/TOKYO. IT WAS ALSO MADE ON THE CONDITION THAT YOU OBTAIN APPROVAL FOR THIS PROJECT FROM THE VISIT USA STEERING COMMITTEE.

2. AS FOR ANY REMAINING USTS/TOKYO FUNDS, PLS UNDERSTAND THAT SINCE THESE FUNDS WERE OBLIGATED FOR THE SUPPORT OF THE VISIT USA SEMINARS, THAT IS THE ONLY
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PURPOSE FOR WHICH THEY CAN BE USED UNDER CONDITIONS OF THE ORIGINAL PURCHASE ORDER. IF THE FUNDS ARE TO BE USED FOR OTHER PURPOSES, THEY WILL FIRST HAVE TO BE DEOBLIGATED. THIS CAN BE DONE UNDER STANDARD BUDGET & FISCAL PROCEDURES, BUT BEFORE THIS IS DONE, WE WILL NEED A FULL ACCOUNTING OF WHAT FUNDS WERE SPENT AND FOR WHAT PURPOSES. INVOICES MUST BE INCLUDED. ONLY AFTER WE HAVE THAT

INFORMATION CAN WE MAKE A DECISION ON HOW TO REOBLIGATE THESE FUNDS.

3. EVEN IF THESE FUNDS BELONG SOLELY TO USTS/TOKYO, WE REQUIRE CONCURRENCE OF VISIT USA COMMITTEE BEFORE PROCEEDING. ALSO, BECAUSE OF THE INCREASED COST AND SCOPE OF THIS PROJECT, WE MUST SEEK CONCURRENCE OF USTS/HQ.

4. WITH A CONTRACT OF THIS AMOUNT, IT IS ALMOST CERTAIN THAT YOUR CONTRACTING OFFICER WILL REQUIRE YOU TO GO OUT FOR BIDS OR TO FULLY JUSTIFY A SOLE-SOURCE CONTRACTOR. IN YOUR SYDNEY 0682, YOU CITED TWO CONTRACTORS WHO COULD FURNISH GLASS-MOUNTED DUPLICATE SLIDES AT THIRTY-FIVE CENTS APIECE. THEREFORE, A SOLID JUSTIFICATION WILL BE NECESSARY TO FURNISH A CONTRACT TO BRUCE HAMILTON AT MANY TIMES THAT COST AND AT MANY TIMES THE COST OF WHAT WE CONCEIVED THE ORIGINAL PROJECT TO BE.

5. WE ARE NOT CLEAR ON WHERE YOU WILL BE RECEIVING 400 ORIGINAL PLUS 400 DUPLICATE COLOR SLIDES/TRANSPARENCIES FOR THIS PROJECT...

A. FROM USTS/WASHINGTON? IT IS HIGHLY UNLIKELY THAT USTS/WASHINGTON WILL BE ABLE TO MAKE 400 ORIGINAL SLIDES/TRANSPARENCIES AVAILABLE FOR THIS PROJECT. DUPLICATING UNCLASSIFIED

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COSTS COULD BE SIZABLE.

B. FROM USTS/TOKYO? IF SO, PLS BEAR IN MIND THE LIMITATIONS WE DISCUSSED EARLIER, BOTH ON THE NUMBER OF SLIDES AVAILABLE AND OUR INABILITY TO SUPPLY ORIGINAL SLIDES.

C. FROM BRUCE HAMILTON? HAS HIS FILM COLLECTION BEEN REVIEWED? IF HE IS GOING TO TAKE THEM HIMSELF, PLS REMEMBER IT IS ALMOST IMPOSSIBLE TO TAKE THAT MANY QUALITY PHOTOS DURING A SHORT STAY IN THE U.S. AND ON THAT SIZE BUDGET. ALSO, IF HAMILTON IS TO TAKE ORIGINAL PHOTOS, CAN WE STILL INSURE QUALITY CONTROL OF THE TYPE NEEDED ON THIS PROJECT?

6. PLS UNDERSTAND THAT USTS/TOKYO WAS VERY FAVORABLY IMPRESSED WITH THE WENTWORTH HOTEL PRESENTATION. HOWEVER, AT FIRST THE USTS/TOKYO CONTRIBUTION WAS TO BE 81 OR 162 SLIDES (EXACT NUMBER WAS NEVER CLEAR), THEN IT WAS TO BE THOSE SLIDES PLUS COST OF GLASS-MOUNTING THEM AT APPROX. 35 CENTS EACH, AND THEN CAME THE INFORMATION THAT THIS PROJECT WILL COST \$AU4,750. MOST OF THIS

INFORMATION HAS ARRIVED IN PIECEMEAL FASHION AND WITHOUT ADEQUATE EXPLANATION. FOR INSTANCE, WE HAVE NEVER BEEN TOLD WHY THE NUMBER OF SLIDES INCREASED FROM 81 TO 400, OR WHY THE BUDGET INCREASED THE WAY IT HAS. USTS/TOKYO IS STILL INTERESTED IN SUPPORTING THIS PROJECT, BUT ONLY ON THE CONDITIONS GIVEN ABOVE. ALSO, THE CONSTANT CHANGES IN SCOPE AND COST OF THIS PROJECT MAKE US WARY OF PROCEEDING ANY FURTHER AT THIS TIME WITHOUT THE ASSURANCES OF AMCONGEN SYDNEY AND VISIT USA COMMITTEE

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ACTION EA-12

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FM AMEMBASSY TOKYO
TO AMCONSUL SYDNEY
INFO SECSTATE WASHDC 8140
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THAT THIS PROJECT WILL INDEED BE A QUALITY ONE AND THAT IT WILL BENEFIT THE VISIT USA PROGRAM IN PROPORTION TO THE AMOUNT OF FUNDS SPENT. MANSFIELD

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